



We are looking for

Interns for the *German Desk* with a focus on Corporate Banking and Customer Relationship Management at our *Hong Kong* office

Starting date/duration

mid Aug 2024 to end Dec 2024

Welcome to DZ BANK

Gain practical experience and expand your network in a bank, where you can successfully shape your own future and the future of cooperative banks, both now and after completing your studies. DZ BANK is Germany's second-largest corporate bank, the central institution of the Volksbanken Raiffeisenbanken cooperative financial network, the central institution for around 800 German cooperative banks and has the holding function for companies of the DZ BANK Group. We are a high performing and reliable employer with many development opportunities. We offer a trusting working environment in which your skills are valued. Above all, we work together in a spirit of partnership - because we shape success together, and we would like to do this with you.

Hong Kong Branch

Our gateway to Northeast Asia

- Establishment of the branch in 1979
- Approx. 50 employees with longstanding expertise in Asia
- Product specialists in the fields of trade and export finance and project finance
- Advisory of corporate customers of our group with regard to financing their investment and expansion plans in the region
- Access to the Chinese market through the representative office in Beijing
- Customer relationship management for our customer in Hong Kong
- Language competences in German, English, Mandarin, and Cantonese

German Desk

The German Desk's main function is to support local companies with a German background in their financial needs, e.g. transaction banking, trade finance products, working capital loans. The parent company should have an existing relationship with either DZ BANK in Germany or one of the over 700 Volks- and Raiffeisenbanken.

As an intern at the German Desk, you will be involved in the following tasks:

- holistic relationship management with corporate clients (correspondence via email, mail and phone)
- support in the account opening and electronic banking initialization process
- preparation of visit memos (pre-meeting) and call memos (post-meeting)
- data care in the relevant systems
- observation and analysis of German Desk's current development
- research and project tasks (e. g. process optimization)

Requirements

- minimum 2nd year/4th semester university student in business administration or finance or holding a bachelor's degree and currently enrolled for a master's course
- preferably finished an apprenticeship in banking with prior experience in corporate banking with a Volksbank Raiffeisenbank or a similar internship
- German (native or fluent) and good English (written/verbal)
- team player and able to work in a multinational environment

What we offer

- Work/ Training visa sponsorship
- Regular monitoring from experienced manager and team
- On-the-job training and exposure
- Internship allowance at HK\$11,000 per month

Application

Please submit your application in English including your cover letter, curriculum vitae together with copies of the relevant academic and work experience certificates by e-mail to hr-hk@dzbank.de

We look forward to receiving your application.